L'Assemblea 2023 delibera una nuova EIFI

Francesca Crisi
Segreteria EIFI
EIFI Secretariat

L'Assemblea Generale 2023 di EIFI, European Industrial Fasteners Institute, si è svolta a Meissen, in Germania, il 12 maggio, in presenza di circa venti Aziende associate da Francia, Germania, Italia, Spagna e Ospiti da diverse Associazioni mondiali del settore.

Prima dell'avvio dei lavori, Anders Karlsson ha invitato i partecipanti ad osservare qualche minuto di silenzio in onore dei compianti Robert H. Lench, Presidente dal 1984 al 1986 e dal 1990 al 2006 e Sergio Pirovano, Membro del Board in rappresentanza di UPIVEB dal 2009 al 2021.

Nella prima sessione assembleare è stato approvato il nuovo Statuto, la nuova Struttura ed è stato eletto il nuovo Board della EIFI. La presidenza dell'Associazione in carico ad Anders Karlsson dal 2009 è passata a Paolo Pozzi mentre sono stati riconfermati Vicepresidenti Enio Fontana e Christian F. Kocherscheidt. Riconfermati anche Jean-Paul Amaro, Alexander Agirre, Geraldine Bolton e Giorgio Donati come Membri del Board in rappresentanza rispettivamente delle Associazioni francese ARTEMA, spagnola ASEFI, inglese CBM e italiana UPIVEB. Wolfgang Scheiding di Ejot eletto Board Member in rappresentanza di Deutscher Schraubenverband e Patrick Lexer di Bulten eletto Board Member in rappresentanza degli altri Paesi Europei.
I quattro Gruppi di prodotto esistenti Aerospace, Automotive, Stainless Steel e General Fasteners sono stati ottimizzati in tre Gruppi di Mercato: il Market Group Aerospace, la cui presidenza è stata affidata ad ARTEMA, il Market Group Automotive, la cui presidenza è passata da Paolo Pozzi a Wolfgang Scheiding e il Market Group General Industry & Distribution, la cui presidenza





The 2023 Assembly resolves on a new EIFI

The 2023 General Assembly of EIFI (European Industrial Fasteners Institute) was held on 12 May 2023 in Meissen, Germany. It was attended by about twenty member companies from France, Germany, Italy, and Spain, along with Guests from various fastener Associations around the world.

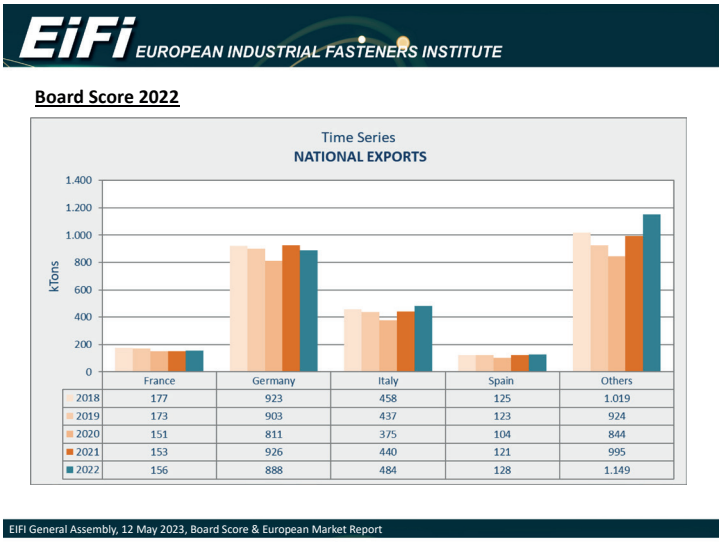
Before the proceedings began, Anders Karlsson invited everyone to stand for a moment of silence in honour of the late Robert H. Lench, who served as President from 1984 to 1986 and again from 1990 to 2006, as well as Sergio Pirovano, a UPIVEB Board Member from 2009 to 2021.
In the first meeting session, the new Articles of Associations and the new Structure were approved, and a new EIFI Board was elected. Paolo Pozzi took over as President of the Association, succeeding Anders Karlsson, who had held the position since 2009. Additionally, Enio Fontana and Christian F. Kocherscheidt were reconfirmed as Vice Presidents. Jean-Paul Amaro, Alexander Agirre, Geraldine Bolton and Giorgio Donati were also reconfirmed as Board Members, representing the French ARTEMA, Spanish ASEFI, English CBM and Italian UPIVEB Associations, respectively.
Wolfgang Scheiding of Ejot was elected as a Board Member representing Deutscher Schraubenverband, while Patrick Lexer of Bulten was elected as a Board Member representing other European countries.
The four existing product groups, namely Aerospace, Automotive, Stainless Steel and General Fasteners, underwent a consolidation process, resulting in the formation of three Market Groups: the Aerospace Market Group, whose presidency was assigned to ARTEMA, the Automotive Market Group whose presidency passed from Paolo Pozzi to Wol-

è stata affidata a Ramon Ceravalls di ASEFI, Spagna che già presiedeva il Gruppo General Fasteners.
Sono stati costituiti tre Comitati Operativi, a cui si affida il compito di sviluppare attività e progetti per rispondere al meglio alle esigenze dei produttori europei associati ed è stata aperto l'ingresso in Associazione ad altre due categorie di Associati: gli Affiliated Members, Aziende della supply-chain e gli Associated Members cioè Aziende primarie europee specializzate negli ambiti Legal, Finance, Consulting, Training e HR.
Anders Karlsson ha ringraziato i presenti sottolineando che l'Assemblea 2023 di Meissen verrà ricordata come una delle più proficue di sempre ed ha espresso la sua



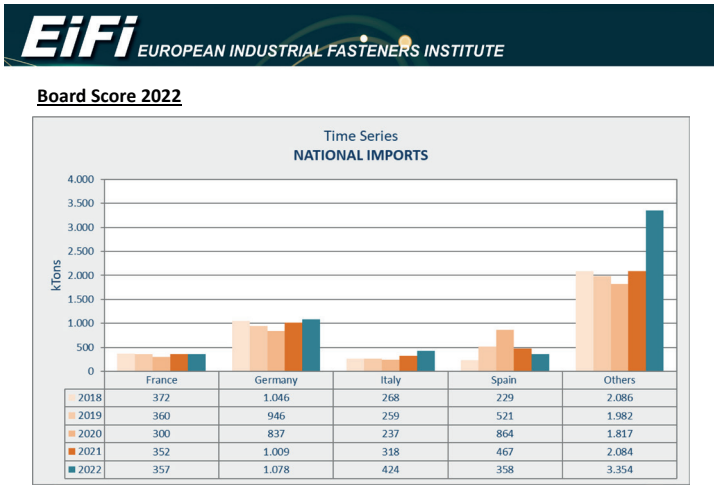
Paolo Pozzi and Anders Karlsson

personale soddisfazione nel riscontrare che l'imponente lavoro svolto dal Task Force (gruppo ad-hoc costituito per il progetto "EIFI Future", composto dal Presidente Karlsson e dai Presidenti delle Associazioni Nazionali), nelle più di venti riunioni svolte da gennaio 2022 a marzo



2023, abbia portato questi importanti risultati e soprattutto ottenuto l'approvazione dell'Assemblea. Ha quindi rimandato alla serata di gala i saluti ufficiali ed alcuni momenti istituzionali, non senza raccogliere un primo accorato applauso da parte dell'Assemblea.
Nella seconda sessione Assembleare il Direttore Generale Hans Fuehrlbeck ha presentato le statistiche aggiornate di import/export di fasteners in EU27 oltre che un report sull'andamento della congiuntura europea presen-

fgang Scheiding and the General Industry & Distribution Market Group, whose presidency was assigned to Ramon Ceravalls of the Spanish ASEFI, who already presided over the General Fasteners Group.
Three Operating Committees have been set up, tasked with developing activities and projects to better cater to the needs of the Association's European manufacturers, and two new member categories have been established: Affiliated Members, supply-chain companies and Associated Members, i.e. leading European companies specialising in Legal, Financial, Consulting, Training and HR matters. Anders Karlsson thanked those present, highlighting that the 2023 Meissen Assembly would be remembered as one of the most successful ever. He expressed his personal satisfaction with the remarkable efforts carried out by the Task Force, a group specifically set up for the "EIFI Future" project consisting of President Karlsson and Presidents of the National Associations. The Task Force held more than twenty meetings from January 2022 to March 2023,





resulting in these significant achievements and, above all, gaining the approval of the Assembly. He then deferred the official greetings and institutional moments to the gala evening, not without receiving initial heartfelt applause from the Assembly.
In the second session of the Assembly, Director General Hans Fuehrlbeck presented the updated import/export statistics for fasteners in the EU27, as well as a report on the trend of the European economy. He



Andreas Bertaggia



tando alcuni macro-dati ufficiali estratti dallo speech del Commissario europeo per l'economia Paolo Gentiloni.
Il Presidente di EFDA (European Fastener Distributors Association) Andreas Bertaggia, l'immediate Past Chairman dell'americana IFI (Industrial Fasteners Institute) e il Presidente della taiwanese TFTA (Taiwan Fasteners Trading Association) Josh Chen, graditi Ospiti della EIFI all'evento, hanno quindi presentato le loro relazioni sulle attività delle rispettive Associazioni e le notizie sul settore dei fasteners con focus congiunturali nei rispettivi Paesi di riferimento.



Josh Chen



Focus Automotive Group Meeting
Sempre il 12 maggio, prima dell'Assemblea, si è svolta anche la terza riunione dell'anno del Gruppo Automotive EIFI, l'ultima sotto la presidenza di Paolo Pozzi. Lo Speaker esterno, selezionato da Deutscher Schraubenverband è stato Alexander Timmer, Partner di Berylls Strategy Advisors che ha presentato la sua relazione dal titolo "Doom or resurrection of individual mobility will automotive ever return to old merits or become another failed industry?".

Di seguito un estratto della presentazione del Presidente Pozzi sull'outlook Automotive e sul Mercato globale dei fasteners.



Jeff Liter





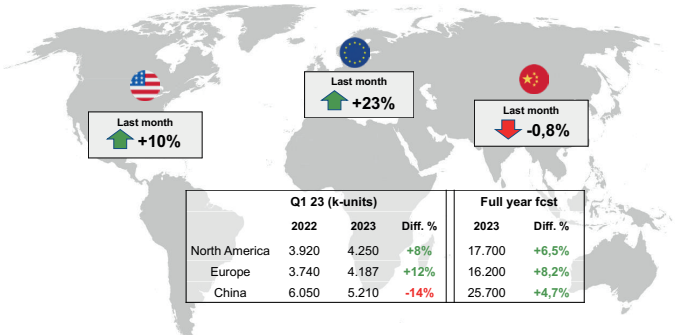
provided some official macro-data extracted from the speech given by Paolo Gentiloni, the European Commissioner for the Economy.
Andreas Bertaggia, President of EFDA (European Fastener Distributors Association), Jeff Liter, immediate Past President of the American IFI (Industrial Fasteners Institute) and Josh Chen, President of the Taiwanese TFTA (Taiwan Fasteners Trading Association), EIFI's distinguished guests at the event, then presented their reports on the activities of their respective Associations and news on the fasteners industry, with a focus on the economic situation in their respective countries.

Focus Automotive Group Meeting
In addition, the third EIFI Automotive Group meeting of the year took place on 12 May, prior to the General Assembly, the last one presided over by Paolo Pozzi. The external speaker selected by Deutscher Schraubenverband was Alexander Timmer, Partner at Berylls Strategy Advisors, who presented his report entitled "Doom or Resurrection of Individual Mobility: Will the Automotive Industry Ever Return to Old Merits or Become Another Failed Industry?"

The following is an excerpt from President Pozzi's presentation on the outlook of the automotive industry and the global fasteners market.

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Global Light Vehicle sales Q1 2023



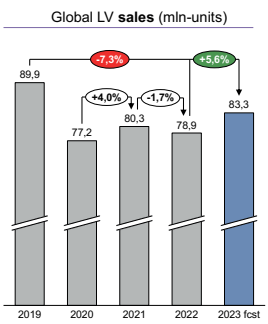
	Q1 23 (k-units)			Full year fcst	
	2022	2023	Diff. %	2023	Diff. %
North America	3.920	4.250	+8%	17.700	+6,5%
Europe	3.740	4.187	+12%	16.200	+8,2%
China	6.050	5.210	-14%	25.700	+4,7%

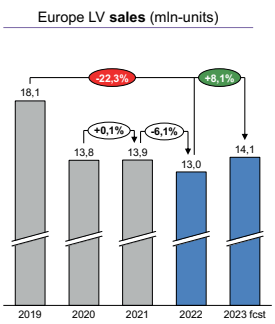
- The global market is slowly recovering on Q1/23 (+2%) with FY forecast at +5,6%
- From supply chain constraints to demand destruction concern (pricing-credit)

Source: IHS
April 2023

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Light Vehicle sales



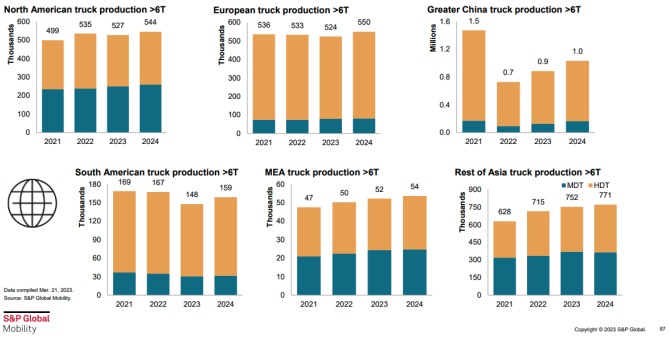


- 2023 forecasts are far from 2019 level (-7,3%) especially in EU (-22,3%)

Source: IHS
April 2023

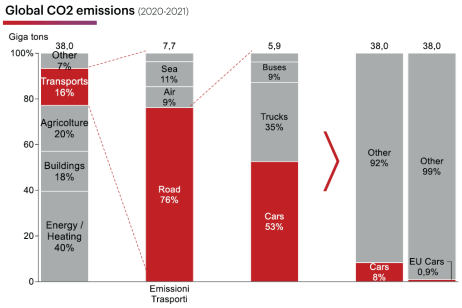
Global Truck Market

Asian truck production is the driving force in 2023 and 2024 with the recovery in China and infrastructure projects in South Asian countries like India and Indonesia



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CO2 global context



Relevance of auto sector

As far as CO2 emissions are concerned, cars account for 8% of the total.

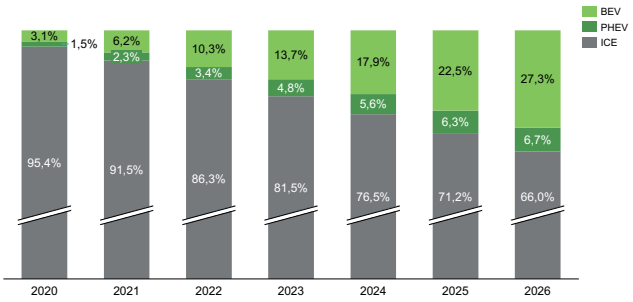
The majority of emissions comes from industrial production (40%) and buildings (heating) (18%).

The automotive sector is called to play its part in the Supply Chain also in terms of Circularity.

- EU cars are responsible for a very small share of total emissions

Source: Bain
March 2023

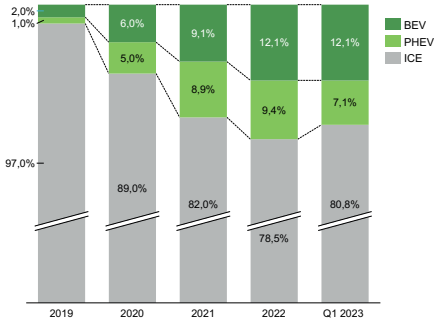
Electrification: global sales trend by engine type



- Electric market share will reach 42% in 2030

Source: IHS
February 2023

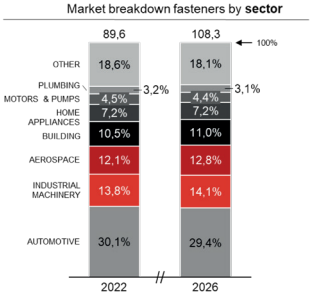
Electrification: EU sales by engine type

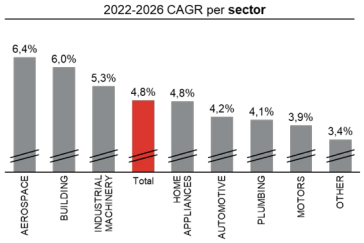


- Decoupling from North and South Europe driven by incentives and infrastructures

Source: ACEA
April 2023

Global Fastener Market

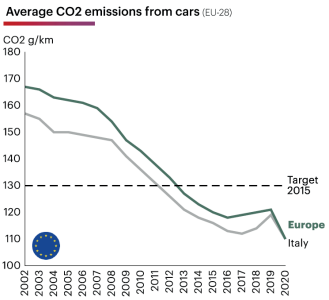


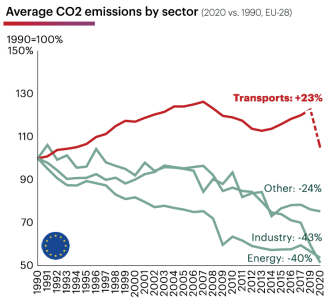


INDUSTRIAL MACHINERY includes oil and gas, petrochemicals, general manufacturing, electric and electronic equipment
OTHER includes marine, shipbuilding, lawn & garden, agriculture, furniture, HVAC, mining

Source: GIA
February 2023

CO2 global context





- A car pollutes less and less but cars are more and more

Source: Bain
March 2023

Durante il cocktail il Presidente Anders Karlsson ha evidenziato come la pandemia abbia impedito per tre anni di svolgere l'annuale Assemblea EIFI in presenza e che il 2023 è finalmente l'occasione per consegnare un riconoscimento ad alcune persone che hanno ricoperato incarichi di rilievo in EIFI e supportato l'attività dell'Associazione con passione, impegno e mettendo al servizio della EIFI la loro grande esperienza del settore: Tillmann Fuchs, Vicepresidente dal giugno 2005 al giugno 2021, Stefan Beyer Direttore Generale da maggio 2010 a gennaio 2022 e Gianni Pezzoli, Segretario Generale da luglio 2015 a giugno 2022.

During the cocktail party, President Anders Karlsson pointed out that the pandemic has prevented the annual EIFI Assembly from being held in person for three years, and that 2023 presented a long-awaited opportunity to honour individuals who have held important positions within the EIFI and supported its work with passion and commitment, also by putting their extensive industry experience at the service of the EIRI. The recipients were Tillmann Fuchs, who served as Vice-President from June 2005 to June 2021, Stefan Beyer, who held the position of General Manager from May 2010 to January 2022 and Gianni Pezzoli, who served as Secretary-General from July 2015 to June 2022.



Tillmann Fuchs



Stefan Beyer



Gianni Pezzoli

Durante la cena si è finalmente potuta riprendere anche la consuetudine di assegnare, ad una persona che si è distinta nel corso dell'anno per aver contribuito con impegno al perseguimento degli obiettivi dell'Associazione europea, il "Robert Dicke Award", che fu istituito dall'Assemblea Generale della EIFI nel maggio 2008 in onore e nel ricordo di Robert Dicke, Owner dell'Azienda tedesca ABC (Altenloh Brick & Co.) e Vicepresidente di EIFI sino al 2005.

Anders Karlsson, con il Vicepresidente Christian Kocherscheidt e Giorgio Donati, in rappresentanza del Vicepresidente Enio Fontana, ha consegnato l'Award 2023 a Francesca Crisi della Segreteria EIFI.



Francesca Crisi

Gli Associati EIFI hanno quindi ringraziato Anders Karlsson per tanti anni di presidenza dell'Associazione europea, incarico che ha sempre condotto con dedizione, grande impegno e diplomazia e augurato buon lavoro al neo Presidente Paolo Pozzi.

L'Assemblea annuale della EIFI si svolge nel contesto di tre giornate che, oltre ad un fitto programma di riunioni offrono simpatici momenti conviviali ai Partecipanti ed ai loro Accompagnatori. Nelle belle cornici di Dresda e Meissen la Delegazione EIFI ha avuto il piacere di assistere alla performace "Il Flauto Magico" di Mozart presso il Semperoper Dresden, visitare la nota fabbrica di porcellane di Meissen e fare un'ottima degustazione presso la Fabbrica di Cioccolato di Dresda.



Francesca Crisi and Corinna Franz

Un ringraziamento speciale va a Deutscher Schraubenverband, in particolare a Corinna Franz, per l'organizzazione dell'evento.

During the dinner, the tradition of presenting the "Robert Dicke Award" was finally resumed. This award was established by the EIFI General Assembly in May 2008 as a tribute to Robert Dicke, the owner of the German company ABC (Altenloh Brick & Co.) and EIFI Vice-President until 2005, and is given to individuals who have distinguished themselves for their commitment to the objectives of the European Association throughout the year.

Anders Karlsson, accompanied by Vice-President Christian Kocherscheidt and Giorgio Donati, representing Vice-President Enio Fontana, had the honour of presenting the 2023 Award to Francesca Crisi from the EIFI Secretariat.

The EIFI Members then thanked Anders Karlsson for his many years as President of the European Association, a position he has always held with dedication, great commitment and diplomacy. They also expressed their well wishes for the future endeavours of the newly elected President, Paolo Pozzi.

The annual EIFI Assembly was held over three days and included a busy schedule of meetings, along with enjoyable opportunities for Participants and their Companions to socialise. Against the backdrop of the captivating cities of Dresden and Meissan, the EIFI Delegation had the pleasure of attending a performance of Mozart's "The Magic Flute" at the Semperoper Dresden. They also had the opportunity to visit the famous porcelain factory in Meissen and indulge in the exquisite delicacies at the Dresden Chocolate Factory.

Special thanks to Deutscher Schraubenverband, particularly Corinna Franz, for organising the event!